## **Case Report** Ten Steps to Establishing an e-Consultation Service to Improve Access to Specialist Care

Clare Liddy, MD, MSc, CCFP, FCFP,<sup>1,2</sup> Julie Maranger, BScN,<sup>3,4</sup> Amir Afkham, BEng,<sup>5</sup> and Erin Keely, MD, FRCPC<sup>3,4,6</sup>

<sup>1</sup>Department of Family Medicine, University of Ottawa, Ottawa, Ontario, Canada.

<sup>2</sup>C.T. Lamont Primary Healthcare Research Centre,

Bruyère Research Institute, Ottawa, Ontario, Canada.

<sup>3</sup>Division of Endocrinology/Metabolism, The Ottawa Hospital, Ottawa, Ontario, Canada.

<sup>4</sup>Ottawa Hospital Research Institute, Ottawa, Ontario, Canada. <sup>5</sup>The Champlain Local Health Integration Network, Ottawa,

Ontario, Canada.

<sup>6</sup>Department of Medicine and Obstetrics/Gynaecology, University of Ottawa, Ottawa, Ontario, Canada.

#### Abstract

There is dissatisfaction among primary care physicians, specialists, and patients with respect to the consultation process. Excessive wait times for receiving specialist services and inefficient communication between practitioners result in decreased access to care and jeopardize patient safety. We created and implemented an electronic consultation (e-consultation) system in Eastern Ontario to address these problems and improve the consultation process. The e-consultation system has passed through the proof-of-concept and pilot study stages and has effectively reduced unnecessary referrals while receiving resoundingly positive feedback from physician-users. Using our experience, we have outlined the 10 steps to developing an e-consultation service. We detail the technical, administrative, and strategic considerations with respect to (1) identifying your partners, (2) choosing your platform, (3) starting as a pilot project, (4) designing your product, (5) ensuring patient privacy, (6) thinking through the process, (7) fostering relationships with your participants, (8) being prepared to provide physician payment, (9) providing feedback, and (10) planning the transition from pilot to permanency. In following these 10 steps, we believe that the e-consultation system and its associated improvements on the consultation process can be effectively implemented in other healthcare settings.

Key words: e-health, information management, telemedicine, telehealth, e-consultation

## Introduction

atients and providers are dissatisfied with the current consultation and referral process. Patients report excessive wait times to access specialist care<sup>1,2</sup> as well as instances of uncoordinated care, such as tests being duplicated and results not being available at the time of their referral appointments.<sup>3</sup> Both primary care providers and specialists also report dissatisfaction with the referral process. Not knowing if the referral had been received, not being informed of the appointment, and a lack of information regarding follow-up treatments were prominent issues with primary care providers.<sup>4</sup> Specialists cite problems with poor-quality referral questions, insufficient patient information, and lack of relevant laboratory results.<sup>4</sup> These communication barriers can result in significant breakdowns in continuity of care, inappropriate treatment, and potential harm to the patient.<sup>5</sup>

Various methods have been developed in an attempt to improve the consultation process, but none without limitations. Telephone consultations have been explored, but finding a common time available for multiple physicians is difficult.<sup>6</sup> Telemedicine similarly has issues with physician synchronicity and has the added complication of requiring specialized equipment.<sup>7</sup> E-mail consultation is an obvious solution due to its simplicity and asynchronicity; however, serious privacy issues exist with sharing patient information over e-mail.<sup>8</sup>

Electronic consultation (e-consultation) has been implemented in other jurisdictions with existing shared electronic health records such as in the United States and New Zealand.<sup>9,10</sup> In New Zealand, extensive patient information including reasons for referral, relevant information, and appended tests/reports are included during electronic referral of patients to the hospital by a general practitioner. An electronic referral system has also been implemented as an extension of shared electronic health records within the San Francisco General Hospital network.<sup>9</sup> In addition to communicating the relevant information, the system established in San Francisco includes dialogue between provider and specialist to reduce the number of unnecessary referrals. Many regions, however, do not have shared records, and thus different ways are needed to connect the primary care community to enable better access to specialist service.

We developed a Web-based e-consultation service to simplify and accelerate access to the expertise of medical specialists by primary care providers (PCPs) in order to improve delivery of care to patients. The system was developed and implemented in several stages,

## **TEN STEPS TO E-CONSULTATION**

including proof-of-concept, pilot phase, and more recently broadscale implementation, in our health region.<sup>11</sup>

There were several practical aspects we needed to consider in the development and implementation of such a tool, including establishing partnerships, privacy issues, physician engagement, and payment. The aim of this article is to describe the steps required to implement the practical and technical aspects of the e-consultation system, while highlighting the reasoning behind each step and the lessons learned along the way. The intent is to provide a step-by-step guide that can be used in other health regions to implement a similar process to improve the overall access to care.

#### The Champlain BASE e-Consultation Service

The Champlain BASE Project: Building Access to Specialists through e-Consultation is a Web-based service developed to allow primary care practitioners to submit a patient-specific clinical question to a specialist, using a standardized electronic form. Each provider has his or her own user name and password for log-on and may access the Web forms from any computer with high-speed Internet access. Supplementary patient information such as laboratory results, digital images, and health history can be included to assist the specialist in making an informed recommendation. The consultation request is assigned to an appropriate specialist (based on availability and speciality) who then has 1 week to respond. Depending on the individual request, the specialist may be able to:

- Provide the PCP with answers to questions and avoid the need for the patient to see the specialist
- Request additional information before being able to provide advice or
- Recommend a formal referral, in which case any additional diagnostic tests or courses for treatment may be requested and completed before the appointment.

population and people living in outlying rural communities. The majority of primary care providers work exclusively in the community, with few opportunities for regular interactions with the specialist community.

Although there has been increasing adoption of electronic medical records (EMRs) within primary care, there is limited use of technology within the specialist community with linkages to laboratories and imaging results. There are no shared EMRs in our region. The traditional consultation and referral process still relies on faxing requests and telephone scheduling.

#### Timeline

The project began in 2009 with the launching of the live site in early 2010. Subsequent pilot testing with evaluation was completed in March 2011 (*Fig. 1*).

We suggest there are 10 steps to consider when implementing an e-consultation service (*Fig. 2*), including identifying key partners, choosing a platform, starting small with a pilot, and designing the product and processes. Ensuring the privacy and security aspects must be completed before going live with the system. Considerations of who the participants are, payment issues, and building in ongoing feedback are important. Finally, preparing for sustainability if the implementation is successful in your region should be an early planned activity rather than an afterthought.

#### 1. PARTNERS–ESTABLISH THE KEY WORKING PARTNERSHIPS (CLINICAL CHAMPIONS, REGIONAL SUPPORT, TECHNOLOGY PARTNER)

A project of this nature requires (1) clinical champions, consisting of family physicians and specialists to advocate the need for and efficacy of the system, (2) health region buy-in to provide



**Fig. 1.** Timeline outlining the development, launch, and progression of the electronic consultation service. EMR, electronic medical record; LHIN, Local Health Integration Network; PCP, primary care physician.

#### Setting

The healthcare system in Canada is funded through public funds and is freely available to all Canadians. Various payment models exist for PCPs and specialists, ranging from traditional fee-for-service practices, capitation-based, and blended models. The majority of our specialists operate in fee for service, and the primary care providers are mainly in capitation-based or blended models. Only the specialist is remunerated for a referral, and it must be initiated by a primary care provider.

We implemented e-consultation in the Champlain Local Health Integration Network (LHIN), which is one of 14 regional health districts in Ontario, Canada, and encompasses Ottawa and its surrounding communities. The Champlain LHIN is a culturally diverse region with a population of 1.2 million people who have chronic disease burdens and patient health outcomes that are comparable to those for Ontario and the rest of Canada.<sup>12</sup> The area has one main urban center with a large tertiary-care hospital housing many of the speciality services that provide care to both the urban



Fig. 2. The 10 steps to consider when designing an electronic consultation system.

infrastructure and human resource support, and (3) technical/ehealth support to facilitate system development, maintenance, and technical support. Much of the infrastructure and assistance required may already be established through a hospital or a local/ regional health network. Look to partner with other organizations in order to minimize the financial and technical burdens of planning and deploying the infrastructure/platform to host the e-consultation application. Our team originally comprised two physicians who had identified a need and developed the original proposal upon which the e-consultation system was based. The core team now consists of a specialist physician (at Ottawa Hospital), a research coordinator and an academic PCP (at Bruyère Research Institute), the Chief Information Officer at one of the regional hospitals (Winchester District Memorial Hospital) where the infrastructure is hosted, and a project manager from the Champlain LHIN based in Ottawa, ON.

#### 2. PLATFORM-CHOOSE A PLATFORM FOR THE ECONSULTATION SYSTEM

Technology designed to facilitate communication and collaboration between physicians is advancing. The choice of system should be based on local existing infrastructure in order to enable sustainability and scalability, and this is facilitated by ensuring key partners are part of the initial project team. Many different types of computer systems are used in healthcare practices. In Canada, most hospitals and community organizations are separate enterprises, with each typically using internal systems and tools that do not easily lend themselves to collaboration with external partner organizations or individuals. To find an application able to integrate seamlessly with diverse systems is often challenging. More integrated business solutions across multiple healthcare agencies are not expected to come for some time.

It is also important to acknowledge the existing challenges when attempting to implement technology to facilitate communication within the healthcare setting. As physicians have limited time and may not use e-consultation on a daily basis, the system should be user friendly, simple, and to the point, making it easy to learn and re-learn.

We based our e-consultation service, including associated forms, automated workflows, and interface engines, on SharePoint<sup>13</sup> extranet. This system was widely available and had been established by the Champlain LHIN as a secure regional collaboration space, which provided a unique solution in the region that addresses the issues of usability and deployment of electronic/automated processes and interactions across organizations. The registration of users is controlled through the LHIN but is not limited to specific organizations, thereby facilitating collaboration with individuals or organizations outside the health network. The platforms deployed for the extranet provide a secure, robust, and scalable environment that supports a wide range of capabilities, including:

- An easy-to-use yet advanced array of collaboration tools, including document repositories, discussion boards, etc.
- Customizable individual workspaces for teams
- Differing permission levels to enable partitioning of the system for multiple user types
- The ability to create a broad set of tools, including electronic forms and workflows, to automate a wide range of processes
- Delivery of automated outbound e-mails and notifications
- Database creation and generation of reports
- Comprehensive and secure e-mail (integrated with existing e-mail systems used in Ontario for healthcare providers)

#### 3. PILOT-START SMALL AND BUILD

We started with a small core group representing the key partners, including both primary care providers and specialists. Starting with a small group will allow you to identify many of the obstacles before the system is sufficiently large that they prove extremely difficult to manage. We used a participatory-type approach to develop the system in an iterative, localized manner. We met monthly with our initial primary care providers as part of their regular monthly meetings. Starting small and engaging users early on in the development process were critical to our success. We conducted an indepth qualitative evaluation (focus groups and interviews) with our initial users.<sup>11</sup> This approach enabled us to develop the system based on the user's needs and test several versions of the form, assess workflows, and identify and address the user's concerns related to privacy, liability, and remuneration.

## **TEN STEPS TO E-CONSULTATION**

We started with 14 PCPs and 11 specialists who represented four specialty areas: endocrinology, nephrology, neurology, and rheumatology. Other specialties were gradually added to the system to a total of 28 specialists representing 12 specialties in April 2011. The specialties were generally added based on recommendations from PCPs and included dermatology, cardiology, internal medicine, thrombosis, ear/nose/throat, general pediatrics, and obstetrics/ gynecology; one specialty, pediatric hematology/oncology, was added based on the core team being approached by the specialty to get added.

#### 4. PRODUCT-DESIGN THE E-CONSULTATION FORM

An online form is the simplest solution as it can be used by participants anywhere with Internet access (Appendix, Figs. A1 and A2). The use of specialized forms that enable data to be sent securely over the Internet is an asynchronous technique, which suits the busy schedules of both the PCPs and the specialists using the service. Three different form formats were explored with our initial user group: free text, directed form (mandatory fields) including prompts for additional information, and existing EMR forms. There are many varieties of consultation forms from which the e-consultation system can be based.<sup>14</sup> Examples of consultations forms currently used by PCPs were drawn upon when designing e-consultation forms. System users (both primary care and specialists) were consulted to determine a format preference. Most users preferred forms that most closely aligned with the way providers were completing current consultations and thus would allow for a free text question, the ability to attach files, and the option of free text for additional patient information. For users who already do consults within a computer system, this also allows for them to either attach usual consult form or do a "cut and paste" from an existing Word document.

We also included three tips for both primary care providers (reason for consultation, specific treatments already prescribed, suggestions for possible treatments) and specialists (reasons for recommendation, suggestions for possible treatments, suggestions for tests and recommendations according to the results of the test) to "remind" them of the key components of quality consult-referral discussion.

## 5. PRIVACY–ENSURE PRIVACY AND SECURITY REQUIREMENTS ARE MET

Security is of utmost concern when using Internet-based information-sharing programs in the healthcare system. Electronic transfer of patient information can jeopardize a patient's right to privacy if the proper precautions are not taken.<sup>15–17</sup> The e-consultation platform described in this article utilized a secure region-wide information-sharing network. Privacy impact and threat risk assessments were performed in compliance with the Personal Health Information Protection Act.<sup>18</sup> The process took about 3 months to obtain the necessary approvals and roughly 6 months for all documentation to be finalized. This work was facilitated by working collaboratively with the health region and partnered hospitals. Most health regions and healthcare organizations will have a privacy office/officer who can assist with the process of conducting a

privacy impact assessment, whereas threat risk assessment of the technology platform is usually performed by independent third-party experts.

#### 6. PROCESS-DETERMINE WORKFLOW

The workflow of the e-consultation system must fit as seamlessly as possible into the physician's usual workflow to ensure participation. It is important to minimize system usage time. The physician should be able to enter, or complete, a consult request in under 10 min. Again, early consultation with potential system users was a key enabler to understanding workflow issues. Below (and shown in Appendix, *Fig. A3*) is a description of the workflow used in our e-consultation system.

The PCP accesses the e-consultation service through a computer that is connected to the Internet, using his or her unique username and password. After logging into the system, the PCP will open and complete the e-consultation request form (Appendix, Fig. A1), which includes the date of request, specialty needed for consultation, patient's demographic information, and the body of question. On the same page, PCPs have the option to attach additional files such as pictures, test results, etc. Following submission, two automatic notification e-mails are generated: (1) to the requestor to confirm successful submission and (2) to the "Assigner" for the specialty to let him or her know of a new request pending assignment to the appropriate specialist-for the pilot, this role was primarily filled by the LHIN Project Manager. It is important to note that the e-mails do not contain any information related to the case itself, other than identifying the requesting PCP and the target specialty. The project manager logs into the system and assigns the request to a specialist based on the specialty required and specialist availability. The availability of the specialists varied and the scheduling depended on size of the group and personal preference. In some instances, there is only one specialist, and generally this specialist can receive notifications and access the cases anytime/anywhere, so availability is not an issue-in the rare situation where they may be unreachable, PCPs are notified of a potential delay in receiving a response. Where there are only two or three specialists, assignment rotates between the specialists, and specialists contact the manager if they plan to be away for any extended period of time. Where a larger group is involved, the manager is provided with updated e-consultation coverage schedules of availability from the relevant departments. This assignment prompts an automatic e-mail to the assigned specialist to let him or her know of the consultation request pending his or her review and response within 1 week-once more, the e-mail does not contain any other information about the case. The specialist logs into the e-consultation system using his or her own username and password and answers the consultation request (Appendix, Fig. A2). At this point, the PCP receives an automatic e-mail message notifying of the consultation response now being available. The PCP would then log back into the e-consultation system to view the response from the specialist, following which the PCP could ask a follow-up question or close the case. Closing the case includes completion of a short survey that is presented at the bottom of the e-consultation

form to the PCP about the specific consultation. Once the survey response is complete, a .pdf transcript of the case is generated by the system and made accessible to both the PCP and the specialist, with both receiving an automated notification e-mail regarding the existence of the file.

Early in the process, two main issues were identified with regard to fitting the e-consultation forms in the physician's workflow. First, PCPs wanted the option of delegating preparation, closure, and filing of the e-consultation request to an assistant or office administrator. This was addressed by adding the possibility for "delegates" to take any necessary action in the e-consultation system on behalf of the PCP. Second, PCPs using EMRs wanted to be able to generate the econsultation request directly from the EMR. We invited any interested clinics to participate in a proof-of-concept phase by engaging their EMR vendors and working with the project team to develop the necessary interfaces for this purpose. Two clinics and their vendors were subsequently involved in the implementation of the proof-of-

concept, and the ability to initiate e-consultations directly from the EMR was successfully completed and tested. However, it became apparent that many physicians found the initiation of the requests directly from the e-consultation Web site more convenient, and therefore the integrated EMR solution was not further pursued or enhanced at that point. Most clinicians have been generating an electronic file from their EMR and attaching it to the Web-based form when needed/appropriate.

## 7. PARTICIPANTS-KEEP PHYSICIAN ENGAGEMENT SIMPLE

Physician participation will ultimately determine the success of e-consultation. Keeping the physician engagement aspects—joining, training, and ongoing support—simple is important.

Recruitment of physicians into projects of this kind is often challenging. Solidifying clinical champions within the project team is the first important step in recruiting physicians, as it is their connections and willingness to campaign for the system that will have the most significant influence on physician participation.

In addition to the recruitment efforts of our PCP and specialist champions, multiple forms of advertisement, including the distribution of leaflets, booths at continuing medical education events, and word of mouth, were used to maximize reach to PCPs. We also had the opportunity to present at several local public forums (a regional health board meeting, health technology forums) and had articles published in local papers following the presentations that generated much local interest leading to participation.<sup>19,20</sup> PCPs are the initiators in the process of e-consultation, and their full engagement dramatically boosts the number of e-consultations.

Specialists were recruited into the project primarily by the specialist on our project team as well as through participation in continuing medical education events and in-hospital rounds. The selection of the type of specialists who were needed on the service was based on the referral needs of the primary care community; thus this may differ in each region depending on access issues. We also experienced organic growth with both specialists and PCPs who joined following recommendation from their peers.

Initially, our e-consultation project manager met with both the PCPs and specialists to give individualized training on navigating the Web site and use of the e-consultation forms. The training sessions took approximately 20 min. Physicians were also provided with a training manual for future reference and a "cheat sheet" card summarizing the steps to completing a referral shown in *Figure 3*. We also offered to return to the physicians' offices for additional training if they were having difficulties with any aspects of the process.

eConsultation in 4 Steps for PCPs v.2.0	
Step 1 –Access the eConsult site	
Open your web browser and go to: https://www.lhinworks.on.ca/eforms/econsult2	
[It is recommended that you save this address to the "Favorites" list in your browser]	
Login using your existing User Name (typically "firstname.lastname") and Password for the Champlain	
Collaboration Space	
Step 2 – Initiating an eConsult	
<ul> <li>Click on New eConsult Request on the top left hand side of the main eConsult page</li> </ul>	
• Complete the form, ensuring all required fields ("Reg'd) are filled & supporting electronic files are attached	
Click Save followed by Continue to next step (you can also click twice on Continue to next step)	
If you have not filled out all the required fields, the system will display a message indicating the missing information. You can <b>"Close Form Without Sending</b> " or <b>"Go Back to Form</b> " to complete the missing field(s).	
If all required fields have been completed, you can click on one of the following three choices :	
<ul> <li>Close form without sending =&gt; if you intend to return to the form at a later time to add/modify informati</li> </ul>	on
prior to submitting to specialist	
• Go back to form => if you wish to make changes to the information now	
• Send the eConsult to Specialist => if you are satisfied with the information and are ready to submit to spec	iali
[You will receive an email notification confirming successful submission of your request.]	
Step 3 –Retrieving response	
<ul> <li>the form by clicking on the icon in the "Type" column:</li> <li>eConsults requiring more information =&gt; Specialist has requested additional information. You can provide the additional information or choose not to proceed further with this request.</li> <li>eConsults with a recommendation =&gt; Once you have reviewed the response/recommendation, you can proceed with a follow-up query or close the request.</li> <li>eConsults recommending a referral =&gt; Once you have reviewed the response/recommendation, you can a) indicate you intend to proceed with the referral and close the request, or b) indicate you do no intend to proceed with the referral at this point but have a follow-up query, or c) indicate you do no intend to proceed with the referral at this point but have a follow-up query, or c) indicate you do no intend to proceed with the referral at this point but have a follow-up query, or c) indicate you do no intend to proceed with the referral at this point but have a follow-up query, or c) indicate you do no intend to proceed with the referral at this point but have a follow-up query, or c) indicate you do no intend to proceed with the referral at this point but have a follow-up query, or c) indicate you do no intend to proceed with the referral at this point but have a follow-up query, or c) indicate you do no intend to proceed with the referral at this point but have a follow-up query, or c) indicate you do not proceed to proceed with the referral at this point but have a follow-up query, or c) indicate you do not proceed to proceed with the referral at this point but have a follow-up query, or c) indicate you do not proceed to proceed with the referral at this point but have a follow-up query, or c) indicate you do not proceed to proceed with the referral at this point but have a follow-up query, or c) indicate you do not proceed to proceed with the referral at this point but have a follow-up query, or c) indicate you do not proceed to proceed with the referral at this point but have a follow-up quer</li></ul>	u not t
Sten 4 - Closing an eConsult	i.
<ul> <li>Once you are ready to close the eConsult, you will be presented with a short survey as the final step. The a multiple choice questions are mandatory and the text box is optional.</li> <li>You can then click on "Continue to Next Step" followed by "Close eConsult".</li> <li>[Note: Your recently closed eConsults appear at the bottom of the main page under the heading "Completed eConsults", and you can also access all your closed cases using the "Completed eConsults" link in the left navigation column.]</li> </ul>	
For technical assistance, please contact either amir.afkham@lhins.on.ca , 613-747-3235 or	
christine.boisvert@lhins.on.ca, 613-747-3250.	
Thank you for using eConsult!	



### **TEN STEPS TO E-CONSULTATION**

At present, most of the training sessions are conducted remotely by phone if the provider user already has a basic comfort level with computer use. System support is required at the onset of the project and in training system users and continues in the form of troubleshooting and technical assistance for the duration of time that the system is online.

As with any online service, there must be a central hub to receive and respond to questions and concerns from the users. The position requires someone who is able to respond to requests quickly and thus has availability during business hours. The types of questions posed are usually of a nontechnical nature (forgotten password, cannot remember how to upload a document, submitted request to wrong specialty, etc.) and thus requires someone with balanced proficiency in customer service practices and technical know-how.

## 8. PAYMENT-DETERMINE PAYMENT AND LIABILITY ASPECTS (DUTY OF CARE)

In consultation with our initial specialist users, we established a billing rate of \$200/h for their service. This rate was based on the average current remuneration of specialists in Ontario for a face-to-face consultation, which is approximately \$150 for all specialties listed. The specialist e-consultation form ended by asking them to indicate how much time they spent on their response to the question (Appendix, *Fig. A2*). They were given time slot selections of 1–10, 10–15, 15–10, and >20 min. If >20 min was selected, the specialist was asked to provide an explanation. Time submitted by specialists across all specialities averaged at 11.7 min per case.

Funding for remunerations for specialists was originally obtained from a TOHAMO research grant and is subsequently being subsidized through the Department of Medicine at The Ottawa Hospital. Longterm compensation for this type of virtual medicine service will need to be supported through physician payment services contracts at the provincial level.

We also consulted with the Canadian Medical Protective Association to ensure that the e-consultation system did not create any novel litigation risks, as the potential for these issues was a concern among specialists during the recruitment phase of the project. The advice received from the Canadian Medical Protective Association was that the duty of care in this project is no different than any other "curbside" or telephone consultation request and that no novel litigation risks existed provided the physician had "enough information to make [his/her] recommendation." The e-consultation forms were tailored to provide the option to specialists to ask for more information or decline to provide a recommendation.

# 9. PROVIDE FEEDBACK—BUILD IN CONTINUOUS QUALITY FEEDBACK

Obtaining feedback was critical to providing a service that participants would find useful and actively engage in. We built into the e-consultation form five questions to assess impact of the service (Appendix, *Fig. A4*).

In addition to seeking physician feedback, system efficacy was determined by continuously evaluating usage and outcomes. Measures used to track usage included the number of participating physicians, the number completed e-consultation requests per registered PCP, and the proportion of requests per specialty. The response time for consultation requests and the self-reported amount of time spent by specialists on the response were also tracked. Outcome measures included the specialist recommendation (e.g., further investigations, treatment initiated, consultation avoided) and physician satisfaction with the process.

We are also providing regular updates to the specialists and include the number of referrals and summary feedback including comments from the PCPs. As the feedback has been very positive, being able to highlight the value of the service provided by the specialists is a way of encouraging ongoing participation.

#### 10. PLAN THE TRANSITION FROM PILOT TO SUSTAINABLE PROGRAM–PLAN EARLY FOR SUSTAINABILITY RATHER THAN AFTERTHOUGHT

Three key elements are needed to ensure sustainability: (1) maintaining the benefit of the service (perceived high clinical value), (2) funded infrastructure, and (3) human resource support.<sup>21,22</sup>

The pilot phase of our e-consultation project was funded through a small research grant. These funds helped cover the start-up costs, including development of forms, system workflow, and user training, as well as everyday operational costs. The success of the pilot project enabled the project team to obtain additional bridge funding from the LHIN and hospital. The transition of e-consultation into a sustainable program comes with the realization that secured funding of the associated costs is required.

Once the system has been established, sustainability of e-consultation primarily requires human resources support. Ongoing staffing is required for project coordination and management, information technology–related tasks such as system updates, and end-user technical support, which includes assistance with system troubleshooting and recovery of login information. Funds are also required for ongoing physician engagement-related functions, such as recruiting and training.

#### **Current Status of e-Consultation Service**

We continue to expand the e-consultation service and are collecting ongoing utilization data. As of June 30, 2013, over 1,257 consults have been processed through the system.<sup>23</sup> User satisfaction is high, with satisfaction ratings of 4.63 out of 5. We have 26 different specialists services available for consultation, including the recent addition of a clinical pharmacist. We have over 300 registered primary care providers, representing 30% of all primary care providers in our community.

#### Conclusions

Accessing specialist care will continue to be a major challenge for Canadians. In addition to important patient safety issues, personal stress and ineffective information transfer require us to seek innovative solutions to improve care.

We have successfully developed and implemented an e-consultation service, which has now processed over 800 consultations with an

overwhelmingly positive response from both PCPs and specialists. In over 40% of cases, a face-to-face consultation would have been necessary had our e-consultation system not been available. This system has improved access to care and increased PCP-specialist communication among participating specialists in our region.

We have described how this system can be replicated in other health regions by considering 10 essential steps, including partners, platform, piloting, product, privacy, process, participants, payment, providing feedback, and planning for sustainability.

#### **Disclosure Statement**

No competing financial interests exist.

#### REFERENCES

- Barua B, Rovere M, Skinner J. Waiting your turn: Wait times for healthcare in Canada. Fraser Institute. 2011. Available at www.fraserinstitute.org/ uploadedFiles/fraser-ca/Content/research-news/research/publications/waitingyour-turn-2011.pdf (last accessed April 3, 2013).
- 2. Health Canada. *Healthy Canadians 2010: A federal report on comparable health indicators.* Ottawa: Health Canada, **2010.**
- Khan S, McIntosh C, Sanmartin C, Watson D, Leeb K. Primary healthcare teams and their impact on processes and outcomes of care. Statistics Canada. June 2008. Available at www.statcan.gc.ca/pub/82-622-x/82-622-x2008002eng.pdf (last accessed April 3, 2013).
- Canadian Medical Association. Experiences with referrals from primary to specialty care. 2012. Available at www.cma.ca/multimedia/CMA/Content\_ Images/Policy\_Advocacy/Policy\_Research/28-Referrals.pdf (last accessed April 3, 2013).
- World Health Organization. Patient Safety Solutions Series Volume 1, Solution 3: Communication during patient hand-overs. Geneva: World Health Organization, 2007.
- Angstman KB, Adamson SC, Furst JW, Houston MS, Rohrer JE. Provider satisfaction with virtual specialist consultations in a family medicine department. *Health Care Manag (Frederick)* 2009;28:14–18.
- Hjelm NM. Benefits and drawbacks of telemedicine. J Telemed Telecare 2005;11:60–70.
- Canadian Medical Protective Association. Using e-mail communication with your patients: Legal risks. Report number IS0586-E. Ottawa: Canadian Medical Protection Agency, 2009.
- Straus SG, Chen AH, Yee H Jr, Kushel MB, Bell DS. Implementation of an electronic referral system for outpatient specialty care. *AMIA Annu Symp Proc* 2011;2011:1337–1346.
- Gray BH, Bowden T, Johansen I, Koch S. Electronic health records: An international perspective on "meaningful use." *Issue Brief (Commonw Fund)* 2011;28(Nov):1–18.
- 11. Liddy C, Rowan M, Afkham A, Maranger J, Keely E. Building access to specialist care through e-consultation. *Open Med* **2013;7**(1):1–8.

- Bains N. Population health profile: Champlain LHIN. 2008. Available at www.health.gov.on.ca/transformation/providers/information/resources/profiles/ profile\_champlain.pdf (last accessed April 3, 2013).
- 13. SharePoint. Redmond, WA: Microsoft, 2010.
- 14. College of Family Physicians of Canada, Royal College of Physicians and Surgeons of Canada. *Guide to enhancing referrals and consultations between physicians*. Mississauga, ON: The College of Family Physicians of Canada, **2009**.
- 15. Li F, Zou X, Liu P, Chen JY. New threats to health data privacy. *BMC Bioinform* **2011**;12(Suppl 12):S7.
- Rashbaum KN. EHR security: Confluence of law, patient protection, benefit to physicians. Med Econ 2011;88(19):77–78.
- Conn J. Still at ground level. Security concerns hinder move into cloud services. Mod Healthc 2011;41(32):32–33.
- Personal Health Information Protection Act. Toronto: Government of Ontario. 2004.
- 19. Tam P. Doctor from The Ottawa Hospital FHT uses web to cut wait-times to see specialists. *Ottawa Citizen* April 28, **2011.**
- Silversides A, Tierney M. E-consultations promise better communication for doctors and shorter waits, less travel for patients. September 27, 2012. Available at http://healthydebate.ca/2012/09/topic/innovation/e-consultation (last accessed September 5, 2013).
- Shediac-Rizkallah MC, Bone LR. Planning for the sustainability of communitybased health programs: Conceptual frameworks and future directions for research, practice and policy. *Health Educ Res* **1998**;13:87–108.
- 22. Pluye P, Potvin L, Denis JL, Pelletier J. Program sustainability: Focus on organizational routines. *Health Promot Int* **2004**;19:489–500.
- Keely E, Liddy C, Afkham A. Utilization, benefits, and impact of an e-consultation service across diverse specialties and primary care providers. *Telemed J E Health* 2013 Aug 27 [Epub ahead of print].

Address correspondence to: Clare Liddy, MD, MSc, CCFP, FCFP Department of Family Medicine University of Ottawa C.T. Lamont Primary Healthcare Research Centre Bruyère Research Institute 43 Bruyère Street, Room 339Y Ottawa, ON K1N 5C8 Canada

E-mail: CLiddy@bruyere.org

Received: February 27, 2013 Revised: April 3, 2013 Accepted: April 4, 2013

## Appendix

wtton		ly - you can save you mon		
Step 1 - Prima	ary Care Practitio	ner Informati	on	
PCP Test Primary Care Practitio	oner Name			
123 pcp road Street Address	pcpville City/Municipality	pcpcode Province	Postal Code	
6135551111 Telephone	6135551110 Facsimile	E-Mail		
Step 2 - Speci	ialty			
Please Select Cons	ultant Specialty: Neu	rology	▼ *Req'd	
Step 3 - Patie	nt Information	_	_	
Does the patient co	onsent to this eConsult?	Yes Req'd		
1 / Jan V/	2001 Male M	lichael	Headache	
(dd/mmm/yyyy)	terto occider nerto	Giren Hanne	burnane	
Properly and ultimate Please provide inform	on concerning the patien ately generate an inform nation concerning the patien	nt will assist the co ed recommendation ent in the space prov	nsultant to assess t on. vided below (i.e. allerg	he case
Please provide inform utrition, social histo case the text below amount of text). Previously healthy Save	on concerning the patient stely generate an inform hation concerning the patient ry). Note that you can al will be complementary to i to attach relevant elect	It will assist the co led recommendation on the space provide the space provide so attach electronic the attachments (fie	nsultant to assess t on. vided below (i.e. allerg files to this request, Id will automatically a	he case iies, in which djust to
Property and ultima Please provide inform nutrition, social histo case the text below amount of text). Previously healthy <u>Save</u> Would you also like	on concerning the patient stely generate an inform nation concerning the patient ry). Note that you can al will be complementary to the to attach relevant elect	It will assist the co ed recommendation so attach electronic the attachments (fie tronic files to this n	nsultant to assess t n. ided below (i.e. allerg files to this request, id will automatically a equest? No *	he case in which djust to
Property and ultima Please provide inform nutrition, social histo case the text below amount of text). Previously healthy Save Would you also like Step 4 - Consi Consultation request	on concerning the patient stely generate an inform hation concerning the patient ry). Note that you can al will be complementary to the to attach relevant elect ultation Request should include the following	It will assist the co eed recommendativ so attach electronic the attachments (fie tronic files to this r	nsultant to assess t n. ided below (i.e. allerg files to this request, Id will automatically a equest? No <u></u>	he case in which djust to
Prepoperly and ultima Please provide inform nutrition, social histo case the text below amount of text). Previously healthy Save Would you also like Step 4 - Consi Consultation request • Reason for con	on concerning the patient stely generate an inform lation concerning the patient ry). Note that you can al will be complementary to i to attach relevant elect ultation Request should include the followin sultation	It will assist the co eed recommendativ so attach electronic the attachments (fie tronic files to this r ag elements (if applic	nsultant to assess t n. ided below (i.e. allerg files to this request, Id will automatically a equest? No sable):	he case in which djust to
Preporty and ultima Please provide inform nutrition, social histo case the text below amount of text). Previously healthy Save Would you also like Step 4 - Consi Consultation request • Reason for con • Specific treatm	on concerning the patient tably generate an inform nation concerning the patient ry). Note that you can al will be complementary to i to attach relevant elect ultation Request should include the following sultation ents already prescribed	It will assist the co eder recommendative so attach electronic the attachments (fie tronic files to this r ag elements (if applic	nsultant to assess t n. ided below (i.e. allerg files to this request, id will automatically a equest? No	he case ies, in which djust to
Preporty and ultima Please provide inform nutrition, social histo case the text below amount of text). Previously healthy Save Would you also like Step 4 - Consi Consultation request • Reason for con • Specific treatm • Suggestions for inquiring about	on concerning the patient stely generate an inform hation concerning the patient ry). Note that you can al will be complementary to in to attach relevant elect ultation Request should include the followin sultation ents already prescribed r possible treatments (i.e. an alternative approach t	I would like to optim o the problem)	nsultant to assess t n. ided below (i.e. allerg files to this request, ld will automatically a equest? No : able): ize current treatment	he case iies, in which djust to
Preproperly and ultima Please provide inform nutrition, social histo case the text below amount of text). Previously healthy Save Would you also like Step 4 - Consi Consultation request • Reason for con • Specific treatm • Suggestions for inquiring about Please see Mr Heada also caffeine based a day and I wonder	on concerning the patient stely generate an inform will be complementary to 1 in to attach relevant elect ultation Request should include the followin suitation ents already prescribed r possible treatments (i.e. an alternative approach t t in the space provided I che for assessment on wo treatments with no improv f this could be contributin	I would like to optim o the problem) before "Regid room of the problem) before "Regid resenting pain in head go the pain.	nsultant to assess t n. ided below (i.e. allerg files to this request, id will automatically a equest? No :able): ize current treatment . We have tried massa ions that he drinks 3	he case in which djust to  ; I am ige and slusbies
Previously healthy Previously healthy Save Would you also like Step 4 - Consi Consultation request • Reason for con • Specific treatm • Suggestions for inquiring about Please see Mr Head also caffeine based a day and I wonder i Suge	on concerning the patient stately generate an inform aution concerning the patient (y). Note that you can al will be complementary to it to attach relevant elect ultation Request should include the following suitation ents already prescribed r possible treatments (i.e. an alternative approach to t in the space provided I (che for assessment on wo treatments with no improv if this could be contribution ted question will assist the o	I would like to optim o the problem) below "Regid round like to optim o the problem) below "Regid g to the pain. consultant in providin	nsultant to assess t n. dided below (i.e. allerg files to this request, lid will automatically a equest? No cable): ize current treatment . We have tried massa- tions that he drinks 3 ; g a clear recommendat	he case ies, in which djust to 
Preparty and ultima Please provide inform nutrition, social histo case the text below amount of text). Previously healthy Save Would you also like Step 4 - Consi Consultation request • Reason for con • Specific treatm • Suggestions for inquiring about Please type reques Please see Mr Heada abo caffeine based 1 a day and I wonder in Save	on concerning the patient stely generate an inform mation concerning the patient ry). Note that you can al will be complementary to the to attach relevant elect ultation Request should include the following sultation repossible treatments (i.e. an alternative approach to the for assessment on we reatments with no improv if this could be contribution ted question will assist the Continue to	I would like to optim o the problem) pelements (if applic visual set of the set of the problem) pelements (if applic set optim o the problem) pelement. He now ment g to the pain. consultant in providin consultant in providin	nsultant to assess t no. ided below (i.e. allerg files to this request, id will automatically a equest? No cable): ize current treatment . We have tried massa isons that he drinks 3 g a clear recommendat Step	he case ies, in which djust to 
Preport and ultima Please provide inform nutrition, social histo case the text below amount of text). Previously healthy Save Would you also like Step 4 - Consi Consultation request • Reason for con • Specific treatm • Suggestions for inquiring about Please type reques Please see Mr Heada as caffeine based 1 a day and I wonder in <b>Save</b>	on concerning the patient stately generate an inform mation concerning the patient ry). Note that you can al will be complementary to it to attach relevant elect ultation Request should include the following sultation ents already prescribed r possible treatments (i.e. an alternative approach to the the space provided I che for assessment on we treatments with no improv if this could be contribution ted question will assist the Continue to Please note that it may be need	I would like to optim o the problem) of the problem of	nsultant to assess t n. ided below (i.e. allerg files to this request, ide will automatically a equest? No cable): ize current treatment i. We have tried massa icons that he drinks 3 g a clear recommendat Ctep itton twice	he case jies, in which djust to ; I am ige and slusbles 

Fig requesting an electronic consultation (eConsult).

NOTE THE REAL	Op		IT BURNE VOLT INCOM	adding and many statistic has all and	
NOTE: The system will log save button	rou out after 20 minutes	or maching - you c		ation at any point by dickin	g on the
Step 1 - Prima	ry Care Prac	titioner II	nformatio	n	-
PCP Test Primary Care Practition	ver Name				
123 pcp road	pcpville		DN	pcpcode	
itreet Address	City/Munie 61355511	cipality 10	Province	Postal Code	
Telephone	Facsimile		E-mail		
Ctop 2 Dation	t Toformatic	-	neskovici (	_	_
step z - Patier	t informatic	n	_		_
1 / 1 / 2001	Male Mic	hael	Hea	dache	
Date of birth (dd/mm/yyyy)	Gender Gi	ven Name	S	urname	
The requester also Previously healthy	has provided the	following info	rmation con	cerning the patient	•
the requester has a nformation that wa	so attached the srequested.	ollowing doc	iments conc	erning the addition	al
Step 3 - Speci	fic Question	from Prin	nary Care	Practitioner	-
the requester has p	osed the followin	g question:			
Please see Mr Heada	the for assessment	on worsening	pain in head.	We have tried mass	ge
and also caffeine bas slushies a day and I v	ed treatments with vonder if this could	be contributir	nt. He now m g to the pain	entions that he drin	cs 3 
a Cancella Line C					
e-Consultation Sun 07-Nov-2012 09:22	(PCP Entry): PCP a	sked question	Please see N	r Headache for asse	ssment
on worsening pain in	head. We have tri	ed massage an	d also caffein	e based treatments	with no
improvement. He not contributing to the r	w mentions that he ain.	drinks 3 slush	es a day and	I wonder if this coul	d be
07-Nov-2012 09:22	(PCP Entry): eCons	ult created			
07-1004-2012 12:32	(Assigner Entry): e	Consult assign	ea		
Step 4 - Speci to you require additio Recommendation sho	alist Respon nal information bef uld include the follo	SC ore generating owing elements	an informed r	ecommendation? No	×
Step 4 - Speci Do you require additio Recommendation sho • Reason for recc • Suggestions fo Prescribe test	alist Respon nal information bef uld include the follo mmendation r possible treatmer an alternative app r tests and recome X. If results are po	Se oving elements its (i.e. How to roach to the p nendations acc sitive/negative	an informed r (if applicable optimize cur roblem) ording to the , proceed wit	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r	.e. equest
Step 4 - Speci Do you require additio Recommendation sho e Reason for rec- Suggestions for Recommending Suggestions fo Prescribe test patient referra	alist Respon nal information bef uld include the foll ommendation r possible treatmer an alternative app r tests and recome K. If results are po )	Se ore generating owing elements ats (i.e. How to reach to the p nendations acc sitive/negative	an informed r (if applicable optimize cur roblem) ording to the , proceed wit	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r	× i.e. equest
Step 4 - Speci De you require additio Recommendation sho • Reason for recc • Suggestions for Recommending • Suggestions for Prescribe test patient referra Please type recomme	alist Respon nal information bef uld include the foll ommendation possible treatmer an alternative app tests and recome K. If results are po ) ndation in the spa	Se ore generating owing elements its (i.e. How to roach to the p endations acc sitive/negative ce provided be	an informed r ; (if applicable optimize cun roblem) ording to the , proceed wit low:	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r	.e. equest
Step 4 - Speci De you require additio Recommendation sho Reason for recc Suggestions for Recommending Suggestions for Prescribe test patient referral Please type recommen- "Test" 4 Clearly com-	alist Respon nal information bef uild include the follo ommendation r possible treatmer an alternative appr r tests and recom pr tests and recom possible treatmer possible tr	Se ore generating owing elements its (i.e. How to roach to the p endations acc sitive/negative ce provided be ation will assist	an informed r (if applicable optimize cur roblem) ording to the , proceed wit low: the Primary C	ecommendation? No ): ent treatment; results of the test ( h treatment Y/Z or r are Provider to Impro	ve
Step 4 - Speci Do you require additio Recommendation sho • Reason for rec- • Suggestions for Recommending • Suggestions for Prescribe test patient referral Please type recommen- *Rec'd A clearly cons patient care.	alist Respon nal information bef udd include the foll mmendation r possible treatmer an alternative app r tests and recome K. If results are po ) ndation in the spa tructed recommend	Se ore generating owing elements its (i.e. How to roach to the p nendations acc sitive/negative ce provided be ation will assist	an informed r (if applicable o optimize cur roblem) ording to the , proceed wit low: the Primary C	ecommendation? No ): ent treatment; results of the test ( h treatment Y/Z or r are Provider to impro	equest
Step 4 - Speci Do you require additio Recommendation sho • Reason for recc- • Suggestions for Prescribe test patient refera Please type recomme *#ec'd A clearly com patient care.	alist Respon nal information bef uid include the followmendation r possible treatmer an alternative appoint ( tests and recommend context) and the spa indation in the spa tructed recommend	Se ore generating owing elements to (i.e. How to roach to the p nendations acc sitive/negative ce provided be ation will assist	an informed r ; (if applicable optimize cun roblem) ording to the , proceed wit low: the Primary C	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impre	ve
Step 4 - Speci Do you require additio Recommendation sho • Reason for reco- • Suggestions for Recommending • Suggestions for Prescribe test patient refera Please type recomme *#ec'd A clearly cons patient care.	alist Respon nal information bef uid include the followmendation r possible treatmer an alternative appoint ( tests and recommend r besits and recommend indation in the spa tructed recommend	Se ore generating owing elements its (i.e. How to roach to the p endations acc sitive/negative ce provided be ation will assist	an informed r (if applicable optimize cur roblem) ording to the , proceed wit low: the Primary C	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impre	ve
Step 4 - Speci Do you require additio Recommendation sho Reason for rec- Suppessions for Recommending Suppessions for Prescribe test patient referm Please type recomme "Rec' A clearly cons patient care.	alist Respon nai information bef add include the follow meendation r possible treatmer an alternative app r tests and recome tests and recome ndation in the spa tructed recommend	Se ore generating owing elements its (i.e. How to roach to the p enclations accessitive/negative ce provided be attion will assist	an informed r optimize cur cobiem) ording to the proceed wit low: the Primary C	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro	ve .et
Step 4 - Speci Do you require additio Recommendation sho • Reason for recc • Suggestions for Prescribe test patient referra Please type recomme *#ecid A clearly com patient care. Save Is a referral advise	alist Respon nal information bef uid include the foli ommendation r possible treatmer an alternative app r tests and recommend networks are po- ndation in the spa include recommend d for the patient?	Se ore generating owing elements ths (i.e. How to reach to the penendations acc sitive/negative ce provided be astion will assist Neo	an informed r optimize cur roblem) ording to the proceed wit low: the Primary C	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to Impro	Le. equest
Step 4 - Speci Do you require additio Recommendation sho • Reason for rec • Suggestions for Prescribe test patient referral Please type recomms *Reciji A clearly coms patient care. Save Is a referral advise Would you like to in one preschieger	alist Respon nai information bef uld include the folloommendation r possible treatmen an alternative app r tests and recome n dation in the spa tructed recommend d for the patient? clude attachment	Se generating owing elements its (i.e. How to reach to the penerdations acc reach to the penerdations reach to the penerdative reach to the penerdative reach to the penerdative reach to the penerdative p	an informed r r (if applicable o optimize curroblem) ording to the r, proceed wit low: the Primary C	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro	.e. equest ve
Step 4 - Speci Do you require additio Recommendation sho • Reason for rec • Suggestions fo Prescribe test patient referra Please type recomme *Regid A clearly com patient care. Save Is a referral advise Would you like to im Care Practitioner? (	alist Respon nai information bef uld include the follo commendation r possible treatmer an alternative app r tests and recome not the stand recommend induction in the spa tructed recommend d for the patient? clude attachment optional). No	Se goving elements its (i.e. How to reach to the penendations acc sitive/negative ce provided be ation will assist No (c) that you f ation	an informed r i (if applicable optimize curroblem) ording to the proceed wit low: the Primary C	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro	ve equest .e. equest
Step 4 - Speci Do you require additio Recommendation sho • Reason for rec • Suggestions fo Prescribe test patient referra Please type recomme ***********************************	alist Respon nai information bef uld include the follo somendation r possible treatmen an alternative app r tests and recome number of the spatial ructed recommend d for the patient? clude attachment optional), No nitame Inform	Se generating owing element: ts (i.e. How to reach to the reach to the reach to the reach to the reach to the sitive/negative termination (s) that you in mation in over-	an informed r i (if applicable optimize cur roblem) ording to the proceed wit kow: the Primary C	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro	ve equest .a
Step 4 - Speci Do you require additio Recommendation sho • Reason for reco • Suppassions for Recommending • Suppassions for Prescribe test patient referral Please type recomme *secif A clearly cons patient care. Save Is a referral advise Woold you like to im Care Practitioner? ( Step 5 - Const Please ensure that y pacelaft.test	alist Respon nal information bef uid include the foll symmendation rpossible treatment an alternative app rests and recome ndation in the spa tructed recommend tructed recommend d for the patient? clude attachment optional). [No Itent Inform Specialist Test	Se generating owing element its (i.e. How to reach to the p reach to the p readations account ation will assist No (6) that you f ation ation	an informed r i (if applicable optimize cur roblem) ording to the , proceed with low: the Primary C eel would be t.	ecommendation? No ): ent treatment; results of the test ( h treatment Y/Z or r are Provider to Impro	ve equest
Step 4 - Speci Do you require additio Recommendation sho Reason for rec: Suppessions for Prescribe test Prescribe test Patient referral Please type recommon "secil" A clearly com- patient care. Save Is a referral advise Would you like to in- Care Practitioner? ( Step 5 - Const Please ensure that y specialist.test User ID	alist Respon nai information bef add include the follow meendation possible treatmer a alternative app r tests and recome ndation in the spa tructed recommend after the patient? clude attachment potional). No alternation for Specialst Test Consultant Name	Se ore generating owing element its (i.e. How to roach to the p endations accessible sitive/negative ce provided be ation will assist how the sitive of the sitive of the sities of the	an informed r optimize curroblem) ording to the , proceed wit low: the Primary C	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro	e. equest vve
Step 4 - Speci Do you require additio Recommendation sho • Reason for recc • Suggestions for Prescribe test patient referra Please type recomme *#ed' A clearly coms patient care. Save Is a referral advise Would you like to in Care Practitioner? ( Step 5 - Consu Please ensure that y specialst.test User ID	alist Respon nai information bef uid include the foli ommendation r possible treatmen a alternative app r tests and recome not the set of the set include attachmend optional). No Itent I (form Specialist Test Consultant Name	Se generating owing elements its (i.e. How to reach to the penerdations acc sitive/negative ce provided be assist No (s) that you for acc acception is correct bulle for the penerations of the penerations of the p	an informed r i (if applicable o optimize curroblem) ording to the r, proceed with low: the Primary C eel would be t.	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro beneficial to the P	ve equest
Step 4 - Speci Do you require additio Recommendation sho • Reason for rec • Suggestions fo Prescribe test patient referra Please type recommending *Regid A clearly commending stem care. Save Is a referral advise Would you like to lin Care Practitione? ( Step 5 - Const Please ensure that y specialist.test User ID 123 specialist road Street Address	alist Respon nai information bef uld include the folloommendation r possible treatmen a alternative app r tests and recommend indication in the spa tructed recommend d for the patient?? dude attachment spbional), No altant Inform Specialist Test Consultant Name specialist Test Consultant Name	Se generating owing elements its (i.e. How to reach to the mendations access sitive/negative ce provided be ation will assist No (s) that you in ation ation is correct trille 0 icipality	an informed r i (if applicable optimize curroblem) ording to the p proceed with low: the Primary C eel would be t.	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro beneficial to the P beneficial to the P specialistcode Postal Code	ve rimary
Step 4 - Speci Do you require additio Recommendation sho * Reason for recc: Suggestions for Prescribe test patient refera Please type recomme *#eard A clearly compatient care. Save Is a referral advisee Would you like to in Care Practitioner? ( Step 5 - Conss Please ensure that y specialist test User ID 123 specialist road Street Address	alist Respon hal information bef uld include the follo somendation r possible treatmen a alternative app r tests and recome ndation in the spa tructed recommend tructed recommend d for the patient? clude attachment optional), No httantinform Specialis Test Consultant Name Specialis City/Mu	Se generating over generating owing elements the provided be attorn will assist attorn will assist attorn will assist for the provided be attorn will assist for the provided be attorn will assist for the provided be attorn will assist attorn attor	an informed r i (if applicable optimize cur roblem) ording to the , proceed wit kow: the Primary C eel would be t. ntario province	ecommendation? No ): ent treatment; results of the test ( h treatment Y/Z or r are Provider to impro beneficial to the P specialistcode Postal Code	ve equest
Step 4 - Speci Do you require additio Recommendation sho Reason for rec: Suppositions for Recommending Suppositions for Prescribe test patient referral Please type recommend "sec" A clearly com- patient care. Save Is a referral advise Would you like to im Care Practitioner? ( Step 5 - Const Please ensure that y specialst.test User ID 123 specialist road Street Address 6135552222	alist Respon nal information bef add include the follow meendation possible treatmeen roughle treatmeen possible treatmeen possible treatmeen () ndation in the spa tructed recommend aructed recommend for the patient? Clude attachment potional), No Itant Inform Specialist Test Consultant Name specialist City/Mur 6135552 Exceeded	Se generating owing element in the provided be atlon will assist atlon will assist for the provided be atlon will assist atlon at the provided be atlon will assist at the provided be at the pr	an informed r (if applicable optimize cur roblem) in ording to the , proceed with low: the Primary C eel would be c. htario frovince amir.afi F-Maid	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro- beneficial to the P beneficial to the P specialistcode Postal Code ham@lhins.on.ca	.e. equest vve
Step 4 - Speci Do you require additio Recommendation sho Recommendation sho Recommending Suppositions for Prescribe test patient referral Please type recommo "Rec'd A clearly come staged A clearly come staged A clearly come patient care. Save Is a referral advise Would you like to in Care Practitioner? ( Step 5 - Const Please ensure that y specialist.test User ID 123 specialist road Street Address 6135552222 Telephone	alist Respon nal information bef uld include the folio mmendation possible treatmen rests and recome t ests and recome ndation in the spa include attachmend d for the patient? dude attachmend Specialist Test Consultant Name Specialist Test City/Mar 6135552 Facsimile	Se generating owing elements its (i.e. How to reach to the penerations acc sitive/negative ce provided be assistive/negative ce provided be assistive/negative ce provided be assistive/negative (s) that you for assistion assistion assistion (s) that you for assistion assistion (s) that you for assistion (s) that you for assistion (s) correct twile (s)	an informed r i (if applicable o optimize curroblem) ording to the , proceed wit low: the Primary C eel would be t. ntario Province amir.a5 E-Mail	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro beneficial to the P beneficial to the P specialistcode Postal Code ham@lhins.on.ca	• .e. equest .el
Step 4 - Speci Do you require additio Recommendation sho • Reason for recc • Suggestions fo Prescribe test patient referra Please type recomme *#ed A clearly coms patient referra save Save Is a referral advise Would you like to in Care Practitioner? ( Step 5 - Consu Please ensure that y specialist.test User ID 123 specialist road Street Address 6135552222 Telephone	alist Respon nai information bef uld include the folloommendation r possible treatmen a alternative app r tests and recome not the stander of the spa- ndation in the spa- tructed recommend d for the patient? dude attachment sptional). No <b>iternit Inform</b> Specialist Test Consultant Name Specialist Test Consultant Name Specialist Test Consultant Specialis City/Mar 6135552 Facsimile	Se gore generating owing elements tis (i.e. How to reach to the penerdations acc sitive/negative ce provided be ation will assist No (s) that you I ation tion tion cepaity 1 220	an informed r i (if applicable optimize curroblem) oroblem) oroblem) iow: the Primary C eel would be c. t. t. t.	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro are Provider to impro beneficial to the P specialistcode Postal Code ham@lhins.on.ca	ve rimary
Step 4 - Speci Step 4 - Speci Recommendation sho Reason for recc. Suggestions for Recommending Suggestions for Prescribe test patient referant Please type recommending step recommend referant Please type recommend referant Please type recommend referant Save Is a referral advisee Would you like to im Care Practitioner? ( Step 5 - Consu Please ensure that y specialist road Street Address 613552222 Telephone Step 6 - Feed	alist Respon nai information bef uld include the follo ommendation r possible treatmen a alternative app r tests and recome ndation in the spa tructed recommend tructed recommend d for the patient? dude attachment spbional). No altant Inform Specialist Test Consultant Kame specialis City/Mur 6135522 Facsimile	Se generating owing elements tat (i.e. How to reach to the elements sitive/negative s	an informed r i (if applicable optimize cur roblem) coding to the proceed with low: the Primary C eel would be t. ntario province amir.afi amir	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro are Provider to impro beneficial to the P specialstcode Postal Code ham@lhins.on.ca	ve rimary
Step 4 - Speci Do you require additio Recommendation sho Reason for reco- Suppassions for Recommending Suppassions for Prescribe test patient referral Please type recommending "see" A clearly com- patient care. Save Is a referral advise Would you like to im Care Practitioner? ( Step 5 - Const Please ensure that y user ID 123 specialist road Street Address 613552222 Telephone Step 6 - FeedI How much time did This information will be process and will enable	alist Respon nai information bef aid include the follo- mmendation r possible treatmen a alternative app r tests and recome ndation in the spa tructed recommend aructed recommend for the patients aructed recommend aructed recommend for the patients aructed recommend aructed recommend for the patients aructed recommend aructed recommen	Se generating owing element to the provided be attorn will assist attorn will assist or will assist to the provided be attorn will be attorn be at	an informed r (if applicable optimize cur roblem) is ording to the , proceed with low : the Primary C eel would be eel would be t. ntario to amir.afi E-Mail iscular e-com- iness and effic	ecommendation? No ): results of the test ( h treatment; results of the test ( h treatment Y/Z or r are Provider to impro- mention of the test ( postal Code ham@lhins.on.ca sult? Fewer than 10 ciency of the e-cons	ve equest .e. .e. .e. .e. .e. .e. .e. .e. .e. .e
Step 4 - Speci Do you require additio Recommendation sho Recommendation sho Recommending Suggestions for Prescribe test patient referra Please type recommon spelerit care. Save Is a referral advise Would you like to lin Care Practitioner? ( Step 5 - Consu Please ensure that y specialist.test User ID 123 specialist road Street Address 6135552222 Telephone Step 6 - FeedI tow much time did This information will b process and will enable	alist Respon nai information bef uid include the folio mmendation r possible treatmen a alternative app r tests and recome x, fir results are po- ) indation in the spa tructed recommend d for the patient? clude attachment sptional). No <b>Itern E (Inform</b> Specialist Test Consultant Name Specialist Consultant Name Specialist Consultant Name Specialist Consultant Name	Se gore generating owing elements tis (i.e. How to reach to the penerdations acc sitive/negative ce provided be ation will assist No (s) that you for ation time (c) time (c) gon this part ning the useful he stipend for	an informed r i (if applicable optimize curroblem) ording to the proceed wit low: the Primary C eel would be c. t. htario hypoince amir.afi E-Mail scular e-com- iness and effi	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro beneficial to the P beneficial to the P specialistcode Postal Code ham@lhins.on.ca wult? Fewer than 10 ciency of the e-cons	ve equest d rimary min(v)
Step 4 - Speci Do you require additio Recommendation sho Reason for recc. Suggestions for Recommending Prescribe test patient referal Please type recommending "Recd" A clearly com- patient care. Save Is a referral advisee Would you like to in Care Practitioner? ( Step 5 - Consu Please ensure that y specialist.test User ID 123 specialist road Street Address 613555222 Telephone Step 6 - FeedU How much time did This information will borocess and will enable	alist Respon alist responsession information bef ud include the follow mendation possible treatment induction in the spa- tructed recommend alternative app indation in the spa- tructed recommend alternative application induction in the spa- space alternative application induction in the spa- space alternative application induction in the space alternative induction in the space alternative induction induction induction in the space alternative induction induction induction induction induction induction induction induction induction induction induction induction induction induction inducting induction inductio	Se gore generating owing elements tis (i.e. How to reach to the penerations account reach to the penerations account reach to the peneration of the sitive/negative ce provided be ation will assist file (s) that you file (s) that you file (s) that you file ation is correct trylie [0] trylie [0] trylie [0] (s) that penerations trylie [0] (s) that penerations (s) that penera	an informed r i (if applicable o optimize cur roblem) in ording to the proceed with two: the Primary O eel would be t. t. ntario Province amir.afi E-Mail icular e-con- inses and effi your services	ecommendation? No ): rent treatment; results of the test ( h treatment Y/Z or r are Provider to impro beneficial to the P specialistcode Postal Code ham@lhins.on.ca sult? Fewer than 10 ciency of the e-cons	ve equest

 $\ensuremath{\textit{Fig. A2.}}$  Online form received by the specialist when an electronic consultation is requested.



**Fig. A3.** Description of the workflow used in our e-consultation system. f/u or f/up, follow-up; PCP, primary care physician.



